



September 18, 2020

Mr. Damian Young
Procellis Technology Inc.
1330 Lagoon Ave 4th Fl
Minneapolis, MN 55408

Dear Mr. Young:

The following document is enclosed for you to complete and return:

- State of Minnesota Contract 182809 for Cabling and Accessories (Data Center).

The State can accept hand-written signature (no stamp or font generated), DocuSign or Adobe ONLY. Please sign and return document(s), via email, to Erin.McCormack@state.mn.us. If using the DocuSign/Adobe process, please have the attached document(s) signed and routed for the State's execution by **as soon as possible**.

Documents that are not properly executed will be returned to you. Failure to submit executed forms in the time required may result in cancellation of the award. Upon receipt of the properly executed forms, and after signatures are obtained from the appropriate State authorities, a copy of the completed Contract documents will be sent to your company.

If you have any questions, please contact me.

Sincerely,

Erin McCormack
Buyer II
Enclosure



State of Minnesota Contract

SWIFT Contract No.: 182809

This Contract is between the State of Minnesota, acting through its Commissioner of Administration ("State") and Procellis Technology, Inc., whose designated business address is 1330 Lagoon Ave 4th Fl, Minneapolis, MN 55408 ("Contractor").

Recitals

1. Under Minn. Stat. § 15.061 and other applicable law the State is empowered to engage such assistance as deemed necessary.
2. The State is in need of Computer Cabling and Accessories (Data Center and Related Application).

Contract

1. Term of Contract

1.1 Effective date: September 1, 2020, or the date the State obtains all required signatures under Minn. Stat. § 16C.05, subd. 2, whichever is later. The Contractor must not begin work under this Contract until this Contract is fully executed and the Contractor has been notified by the State's Authorized Representative to begin the work.

1.2 Expiration date: August 31, 2021, or until all obligations have been satisfactorily fulfilled, whichever occurs first. The contract may be extended for up to an additional 48 months, in increments as determined by the State, through a duly executed amendment.

1.3 Survival of terms: The following clauses survive the expiration or cancellation of this Contract: Indemnification; State Audits; Government Data Practices and Intellectual Property; Publicity and Endorsement; Governing Law, Jurisdiction, and Venue; and Data Disclosure. Any other Contract term that states it shall survive, shall survive.

1.4 Contract Use: This Contract is not exclusive and shall not be construed as guarantying a minimum or maximum amount of usage.

2. Contractor's Duties

The Contractor represents that it is duly qualified and agrees to perform all duties described in this Contract to the satisfaction of the State.

3. Time

The Contractor must comply with all the time requirements described in this Contract. In the performance of this Contract, time is of the essence.

4. Compensation and Conditions of Payment

4.1 Compensation. The State will pay for performance by the Contractor under this Contract in accordance with the breakdown of costs as set forth in Exhibit D which is attached and incorporated into this Contract.

4.2 Conditions of Payment. All duties performed by the Contractor under this Contract must be performed to the State's satisfaction and in accordance with all applicable federal, state, and local laws, ordinances, rules, and regulations including business registration requirements of the Office of the Secretary of State. The Contractor will not receive payment for work found by the State to be unsatisfactory or performed in violation of federal, state, or local law.

5. Authorized Representative

The State's Authorized Representative is Erin McCormack, Buyer II, (651) 201-3168, or her successor or delegate, and has the responsibility to monitor the Contractor's performance.

The Contractor's Authorized Representative is Damian Young at the following business address and telephone number: 1330 Lagoon Ave 4th Fl, Minneapolis, MN 55408, 612-430-9505, or his successor. If the Contractor's Authorized Representative changes at any time during this Contract, the Contractor must immediately notify the State.

6. Exhibits

The following documents are attached and incorporated into this contract:

- Exhibit A: Contract Terms
- Exhibit B: Insurance Requirements
- Exhibit C: Specifications, Duties, and Scope of Work
- Exhibit D: Price

**REMAINDER OF PAGE LEFT INTENTIONALLY BLANK
SIGNATURE PAGE TO FOLLOW**

1. Procellis Technology, Inc.

The Contractor certifies that the appropriate person(s) have executed the Contract on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.

Company name: Procellis Technology, Inc.

Print name: Damian Young

Signature: 

Title: CEO

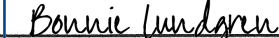
Date: September 19, 2020

2. Office of State Procurement

in accordance with Minn. Stat. §16C.03, subd. 3

Bonnie Lundgren

Print name: _____

Signature: 

DocuSigned by:

93240E39326045E...

Title: Acquisition Management Specialist/ Buyer

9/24/2020

Date: _____

3. Commissioner of Administration

or delegated representative

Andy Doran

Print name: _____

Signature: 

DocuSigned by:

68D02A26D7604BA...

Title: IT Acquisitions Supervisor

9/24/2020

Date: _____

Exhibit A: Contract Terms

1. Prompt Payment and Invoicing.

1.1 Prompt Payment. The State will pay pursuant to Minn. Stat. § 16A.124, which requires payment within 30 days following receipt of an undisputed invoice, or merchandise or service, whichever is later. Terms requesting payment in less than 30 days will be changed to read "Net 30 days." Notwithstanding the foregoing, the State may pay the Contractor in advance for purchases as allowed pursuant to Minn. Stat. §16A.065.

The payment for each order will only be made for goods received or services actually performed that have been accepted by the ordering entity, and meet all terms, conditions, and specifications of the Contract and the ordering document.

1.2 Invoicing. The invoice must be in the same format as the sample invoice form submitted with the solicitation response and approved as an attachment with the Contract, unless an alternative format is approved in writing by the Contract Administrator. Each invoice should at a minimum include:

- Customer name
- State Contract number
- Item description
- Item quantity
- List price (for cost plus pricing, the actual cost)
- Contract discount (or cost plus mark up, when applicable)
- Price after discount (or price after cost plus mark up, when applicable)

2. Assignment, Amendments, Waiver, and Contract Complete.

2.1 Assignment. The Contractor may neither assign nor transfer any rights or obligations under this Contract without the prior consent of the State and a fully executed assignment agreement, executed and approved by the authorized parties or their successors.

2.2 Amendments. Any amendment to this Contract must be in writing and will not be effective until it has been executed and approved by the authorized parties or their successors.

2.3 Waiver. If the State fails to enforce any provision of this Contract, that failure does not waive the provision or its right to enforce it.

2.4 Contract Complete. This Contract contains all negotiations and agreements between the State and the Contractor. No other understanding regarding this Contract, whether written or oral, may be used to bind either party.

3. Termination.

3.1 Termination by the State. The State or Commissioner of Administration may cancel this Contract at any time, with or without cause, upon 30 days' written notice to the Contractor. Upon termination, the Contractor will be entitled to payment, determined on a pro rata basis, for services or goods satisfactorily performed or delivered.

3.2 Termination for Default. If the Contractor fails to perform according to the contract terms and conditions, the State is authorized to immediately cancel the Contract or purchase order, or any portion of it, and may obtain replacement goods or services and charge the difference of costs to the defaulting Contractor. In the event of default, the State reserves the right to pursue any other remedy available by law. A Contractor may be removed

from the vendors list, suspended or debarred from receiving a Contract for failure to comply with terms and conditions of the Contract, or for failure to pay the State for the cost incurred on the defaulted Contract.

3.3 Termination for Insufficient Funding. The State may immediately terminate this Contract if it does not obtain funding from the Minnesota Legislature, or other funding source; or if funding cannot be continued at a level sufficient to allow for the payment of the services covered here. Termination must be by written notice to the Contractor. The State is not obligated to pay for any services that are provided after notice and effective date of termination. However, the Contractor will be entitled to payment, determined on a pro rata basis, for services satisfactorily performed to the extent that dedicated funds are available. The State will not be assessed any penalty if the Contract is terminated because of the decision of the Minnesota Legislature, or other funding source, not to appropriate funds. The State must provide the Contractor notice of the lack of funding within a reasonable time of the State's receiving that notice.

4. Force Majeure.

Neither party shall be responsible to the other or considered in default of its obligations hereunder to the extent that performance of any such obligations is prevented or delayed by acts of God, war, riot, disruption of government, or other catastrophes beyond the reasonable control of the party unless the act or occurrence could have been reasonably foreseen and reasonable action could have been taken to prevent the delay or failure to perform. A party defaulting under this provision must provide the other party prompt written notice of the default and take all necessary steps to bring about performance as soon as practicable.

5. Indemnification.

In the performance of this Contract by Contractor, Contractor's reseller, any third party that has a business relationship with the Contractor, or Contractor's agents or employees, and to the fullest extent permitted by law, the Contractor must indemnify, save, and hold harmless the State, its agents, and employees, from any claims or causes of action, including attorney's fees incurred by the State, to the extent caused by Contractor's:

- Intentional, willful, or negligent acts or omissions; or
- Actions that give rise to strict liability; or
- Breach of contract or warranty.

The indemnification obligations of this section do not apply in the event the claim or cause of action is the result of the State's sole negligence. This clause will not be construed to bar any legal remedies the Contractor may have for the State's failure to fulfill its obligation under this Contract.

6. Governing Law, Jurisdiction, and Venue.

Minnesota law, without regard to its choice-of-law provisions, governs this Contract. Venue for all legal proceedings out of this Contract, or its breach, must be in the appropriate state or federal court with competent jurisdiction in Ramsey County, Minnesota.

7. Contract Use by State Agencies.

To the extent applicable, the Contract does not prohibit state agencies from using their delegated purchasing authority to procure similar goods and services from other sources.

8. Warranty.

The Contractor warrants to the ordering entity that materials and equipment furnished under the Contract will be free from defects not inherent in the quality required or permitted, and that the work will conform to the requirements of the contract. Work not conforming to these requirements, including substitutions not properly approved and authorized in writing may be considered defective. The Contractor's warranty excludes remedy for damage or defect caused by abuse, modifications not executed by the Contractor, improper or insufficient maintenance, improper operation, or

normal wear and tear and normal usage. If requested, the Contractor shall furnish satisfactory evidence as to the kind and quality of materials and equipment used.

All installation materials and labor shall be guaranteed for a period of one (1) year following the date of final acceptance. During the first year following acceptance, the Contractor shall, upon notification by the ordering entity of any malfunctions, make necessary repairs, including labor, travel, and materials, at the Contractor's expense.

9. Cooperative Purchasing Venture (CPV) Members.

The Contract will be available to all CPV members. Minn. Stat. § 16C.03, subd. 10 authorizes the State, acting through its Office of State Procurement, to enter into purchasing agreements with one or more governmental units and other entities allowable by law, as described in Minn. Stat. § 471.59, subd. 1, to exercise jointly the purchasing powers and functions each has individually. This authority is referred to as the Cooperative Purchasing Venture program. For more information, see State website www.mmd.admin.state.mn.us.

The Contractor agrees to extend the Contract to CPV members at the same prices, terms, conditions, and specifications. With the approval of the Contractor, a CPV member may add additional terms to its ordering document applicable to the CPV member's purchasing activities. Such additional terms shall not modify, diminish, or derogate the terms applicable to the State.

10. Foreign Outsourcing of Work Prohibited.

All services under this contract shall be performed within the borders of the United States. All storage and processing of information shall be performed within the borders of the United States. This provision also applies to work performed by all subcontractors.

11. Risk of Loss.

The State is relieved of all risks of loss or damage to the goods and equipment during periods of transportation, installation by the Contractor, or while in the possession of the Contractor or its agent.

12. Purchase Orders and Purchasing Cards.

The parties agree that there is no minimum order requirements or charges to process an individual purchase order unless otherwise stated in the Contract. The Purchase Order number must appear on all documents (e.g., invoices, packing slips, etc.).

The Contractor must accept a purchasing card for order placement in addition to accepting a purchase order, without passing the processing fees for the purchasing card back to the State. The State's single purchase maximum on the Contract is \$5,000 on the purchasing card, but it may be increased with the State's and the Contractor's approval.

13. Items Offered as New.

All products, materials, supplies, replacement parts, and equipment offered and furnished must be new, of current manufacturer production, and must have been formally announced by the manufacturer as being commercially available, unless otherwise stated in this Contract.

14. Subcontracting and Subcontract Payment.

14.1 Subcontracting Allowed. A subcontractor is a person or company that has been awarded a portion of the Contract by Contractor. Only subcontractors that have been approved by the Contract Administrator can be used for this Contract.

After the effective date of the Contract, the Contractor shall not, without prior written approval of the Contract Administrator, subcontract for the performance of any of the Contractor's obligations that were not already approved for subcontracting when the Contract was awarded. During this Contract, if an approved subcontractor is

determined to be performing unsatisfactorily by the Contract Administrator, the Contractor will receive written notification that the subcontractor can no longer be used for this Contract.

The provisions of the Contract shall apply with equal force and effect to all approved subcontractors engaged by the Contractor. Notwithstanding approval by the State, no subcontract shall serve to terminate or in any way affect the primary legal responsibility of the Contractor for timely and satisfactory performances of the obligations contemplated by the Contract.

14.2 Subcontractor Payment. Contractor must pay any subcontractor in accordance with Minn. Stat. § 16A.1245.

15. Data Disclosure.

Under Minn. Stat. § 270C.65, subd. 3 and other applicable law, the Contractor consents to disclosure of its social security number, federal employer tax identification number, and Minnesota tax identification number, already provided to the State, to federal and state agencies, and state personnel involved in the payment of state obligations. These identification numbers may be used in the enforcement of federal and state laws which could result in action requiring the Contractor to file state tax returns, pay delinquent state tax liabilities, if any, or pay other state liabilities.

16. Government Data Practices.

The Contractor and State must comply with the Minnesota Government Data Practices Act, Minn. Stat. Ch. 13, (or, if the State contracting party is part of the Judicial Branch, with the Rules of Public Access to Records of the Judicial Branch promulgated by the Minnesota Supreme Court as the same may be amended from time to time) as it applies to all data provided by the State under this Contract, and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Contractor under this Contract. The civil remedies of Minn. Stat. § 13.08 apply to the release of the data governed by the Minnesota Government Practices Act, Minn. Stat. Ch. 13, by either the Contractor or the State.

If the Contractor receives a request to release the data referred to in this clause, the Contractor must immediately notify and consult with the State's Authorized Representative as to how the Contractor should respond to the request. The Contractor's response to the request shall comply with applicable law.

17. Intellectual Property Rights.

17.1 Definitions. For the purpose of this Section, the following words and phrases have the assigned definitions:

17.1.1 "Documents" are the originals of any databases, computer programs, reports, notes, studies, photographs, negatives, designs, drawings, specifications, materials, tapes, disks, or other materials, whether in tangible or electronic forms, prepared by the Contractor, its employees, agents, or subcontractors, in the performance of this Contract.

17.1.2 "Pre-Existing Intellectual Property" means intellectual property developed prior to or outside the scope of this Contract, and any derivatives of that intellectual property.

17.1.3 "Works" means all inventions, improvements, discoveries (whether or not patentable), databases, computer programs, reports, notes, studies, photographs, negatives, designs, drawings, specifications, materials, tapes, and disks conceived, reduced to practice, created or originated by the Contractor, its employees, agents, and subcontractors, either individually or jointly with others in the performance of this Contract. "Works" includes Documents.

17.2 Ownership. The State owns all rights, title, and interest in all of the intellectual property rights, including copyrights, patents, trade secrets, trademarks, and service marks in the Works and Documents created and paid for under this Contract. The Documents shall be the exclusive property of the State and all such Documents must be

immediately returned to the State by the Contractor upon completion or cancellation of this Contract. To the extent possible, those Works eligible for copyright protection under the United States Copyright Act will be deemed to be "works made for hire." The Contractor assigns all right, title, and interest it may have in the Works and the Documents to the State. The Contractor must, at the request of the State, execute all papers and perform all other acts necessary to transfer or record the State's ownership interest in the Works and Documents.

17.3 Pre-existing Intellectual Property. Each Party shall retain ownership of its respective Pre-Existing Intellectual Property. The Contractor grants the State a perpetual, irrevocable, non-exclusive, royalty free license for Contractor's Pre-Existing Intellectual Property that are incorporated in the products, materials, equipment, deliverables, or services that are purchased through the Contract.

17.4 Obligations.

17.4.1 Notification. Whenever any invention, improvement, or discovery (whether or not patentable) is made or conceived for the first time or actually or constructively reduced to practice by the Contractor, including its employees and subcontractors, in the performance of this Contract, the Contractor will immediately give the State's Authorized Representative written notice thereof, and must promptly furnish the State's Authorized Representative with complete information and/or disclosure thereon.

17.4.2 Representation. The Contractor must perform all acts, and take all steps necessary to ensure that all intellectual property rights in the Works and Documents are the sole property of the State, and that neither Contractor nor its employees, agents, or subcontractors retain any interest in and to the works and documents. The Contractor represents and warrants that the works and documents do not and will not infringe upon any intellectual property rights of other persons or entities.

17.4.3 Indemnification. Notwithstanding Paragraph 5, the Contractor will indemnify; defend, to the extent permitted by the Attorney General; and hold harmless the State, at the Contractor's expense, from any action or claim brought against the State to the extent that it is based on a claim that all or part of the Works or Documents infringe upon the intellectual property rights of others. The Contractor will be responsible for payment of any and all such claims, demands, obligations, liabilities, costs, and damages, including but not limited to, attorney fees. If such a claim or action arises, or in the Contractor's or the State's opinion is likely to arise, the Contractor must, at the State's discretion, either procure for the State the right or license to use the intellectual property rights at issue or replace or modify the allegedly infringing works or documents as necessary and appropriate to obviate the infringement claim. This remedy of the State will be in addition to and not exclusive of other remedies provided by law.

18. Copyright.

The Contractor shall save and hold harmless the State of Minnesota, its officers, agents, servants and employees, from liability of any kind or nature, arising from the use of any copyrighted or noncopyrighted compositions, secret process, patented or nonpatented invention, article or appliance furnished or used in the performance of the Contract.

19. Survivability of Orders.

In the event the term of any order or Professional/Technical Services work order ("order") placed under this Contract extends past the termination or expiration of this Contract, the terms and conditions of this Contract shall remain in full force and effect as it applies to such order and will continue in effect for such order until the term of that order expires or the order is cancelled or terminated in accordance with the terms of this Contract. No new orders may be issued after the termination or expiration of the Contract.

20. Order of Precedence.

Any licensing and maintenance agreement, or any order-specific agreement or document, including any pre-installation, linked or "click through" agreement that is allowed by, referenced within or incorporated within the Contract whenever

the Contract is used for a State procurement, whether directly by the Contractor or through a Contractor's agent, subcontractor or reseller, is agreed to only to the extent the terms within any such agreement or document do not conflict with the Contract or applicable Minnesota or Federal law, and only to the extent that the terms do not modify, diminish or derogate the terms of the Contract or create an additional financial obligation to the State. A State employee's decision to choose "accept" or an equivalent option associated with a "click-through" agreement does not constitute the State's concurrence or acceptance of terms, if such terms are in conflict with this section.

21. State Audits.

Under Minn. Stat. § 16C.05, subd. 5, the Contractor's books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by the State, the State Auditor, or Legislative Auditor, as appropriate, for a minimum of six years from the end of this Contract.

22. Usage Reports.

Contractor is required to furnish Contract usage data (usage reports) to the Contract Administrator at the following email address: osp.usagereports@state.mn.us. Contract usage reports must consist of the total dollars spent by the State and other entities, broken down into two categories: State agencies and CPV members. The reporting frequency is at a minimum annually, or as otherwise requested. A final usage report is required at the expiration or termination the Contract. Failure to provide usage reports may result in contract cancellation. This term survives the expiration or termination of the Contract.

23. Diverse Spend Reporting.

If the total value of your Contract may exceed \$500,000, including all extension options, you must track and report, on a quarterly basis, the amount paid to diverse businesses both: 1) directly to subcontractors performing under the Contract, and 2) indirectly to diverse businesses that provide supplies/services to your company (in proportion to the revenue from this Contract compared to your company's overall revenue). When this applies, you will be set up in a free portal to help report the Tier 2 diverse spend, and the requirement continues as long as the contract is in effect.

24. Publicity and Endorsement.

24.1 Publicity. Any publicity regarding the subject matter of this Contract must identify the State as the sponsoring agency and must not be released without prior written approval from the State's Authorized Representative. For purposes of this provision, publicity includes notices, informational pamphlets, press releases, information posted on corporate or other websites, research, reports, signs, and similar public notices prepared by or for the Contractor individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

24.2 Endorsement. The Contractor must not claim that the State endorses its products or services.

25. Debarment by State, its Departments, Commissions, Agencies, or Political Subdivisions.

Contractor certifies that neither it nor its principals is presently debarred or suspended by the Federal government, the State, or any of the State's departments, commissions, agencies, or political subdivisions. Contractor's certification is a material representation upon which the Contract award was based. Contractor shall provide immediate written notice to the State's Authorized Representative if at any time it learns that this certification was erroneous when submitted or becomes erroneous by reason of changed circumstances.

26. Contingency Fees Prohibited.

Pursuant to Minn. Stat. § 10A.06, no person may act as or employ a lobbyist for compensation that is dependent upon the result or outcome of any legislation or administrative action.

27. Certification of Nondiscrimination (in accordance with Minn. Stat. § 16C.053).

If the value of this Contract, including all extensions, is \$50,000 or more, Contractor certifies it does not engage in and has no present plans to engage in discrimination against Israel, or against persons or entities doing business in Israel, when making decisions related to the operation of the vendor's business. For purposes of this section, "discrimination" includes but is not limited to engaging in refusals to deal, terminating business activities, or other actions that are intended to limit commercial relations with Israel, or persons or entities doing business in Israel, when such actions are taken in a manner that in any way discriminates on the basis of nationality or national origin and is not based on a valid business reason.

28. Non-discrimination (in accordance with Minn. Stat. § 181.59).

The Contractor will comply with the provisions of Minn. Stat. § 181.59.

29. Affirmative Action Requirements

The State intends to carry out its responsibility for requiring affirmative action by its contractors.

29.1 Covered Contracts and Contractors. If the Contract exceeds \$100,000 and the Contractor employed more than 40 full-time employees on a single working day during the previous 12 months in Minnesota or in the state where it has its principal place of business, then the Contractor must comply with the requirements of Minn. Stat. § 363A.36 and Minn. R. 5000.3400-5000.3600. A contractor covered by Minn. Stat. § 363A.36 because it employed more than 40 full-time employees in another state and does not have a certificate of compliance, must certify that it is in compliance with federal affirmative action requirements.

29.2 Minn. R. 5000.3400-5000.3600.

29.3 General. Minn. R. 5000.3400-5000.3600 implements Minn. Stat. § 363A.36. These rules include, but are not limited to, criteria for contents, approval, and implementation of affirmative action plans; procedures for issuing certificates of compliance and criteria for determining a contractor's compliance status; procedures for addressing deficiencies, sanctions, and notice and hearing; annual compliance reports; procedures for compliance review; and contract consequences for non-compliance. The specific criteria for approval or rejection of an affirmative action plan are contained in various provisions of Minn. R. 5000.3400-5000.3600 including, but not limited to, Minn. R. 5000.3420-5000.3500 and 5000.3552-5000.3559.

29.4 Disabled Workers. The Contractor must comply with the following affirmative action requirements for disabled workers.

(1) The Contractor must not discriminate against any employee or applicant for employment because of physical or mental disability in regard to any position for which the employee or applicant for employment is qualified. The Contractor agrees to take affirmative action to employ, advance in employment, and otherwise treat qualified disabled persons without discrimination based upon their physical or mental disability in all employment practices such as the following: employment, upgrading, demotion or transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship.

(2) The Contractor agrees to comply with the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.

(3) In the event of the Contractor's noncompliance with the requirements of this clause, actions for noncompliance may be taken in accordance with Minn. Stat. § 363A.36, and the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.

(4) The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices in a form to be prescribed by the Commissioner. Such notices must state the Contractor's obligation under the law to take affirmative action to employ and advance in employment qualified disabled employees and applicants for employment, and the rights of applicants and employees.

(5) The Contractor must notify each labor union or representative of workers with which it has a collective bargaining agreement or other contract understanding, that the Contractor is bound by the terms of Minn. Stat. § 363A.36, of the Minnesota Human Rights Act and is committed to take affirmative action to employ and advance in employment physically and mentally disabled persons.

29.5 Consequences. The consequences for the Contractor's failure to implement its affirmative action plan or make a good faith effort to do so include, but are not limited to, suspension or revocation of a certificate of compliance by the Commissioner, refusal by the Commissioner to approve subsequent plans, and termination of all or part of this Contract by the Commissioner or the State.

29.6 Certification. The Contractor hereby certifies that it is in compliance with the requirements of Minn. Stat. § 363A.36 and Minn. R. 5000.3400-5000.3600 and is aware of the consequences for noncompliance.

30. Equal Pay Certification

If Contractor is required by Minn. Stat. §363A.44 to have a current Equal Pay Certificate, and that Contractor's Equal Pay Certificate expires during the term of this Contract, Contractor must promptly re-apply for an Equal Pay Certificate with the Minnesota Department of Human Rights and notify the State's Authorized Representative once the Contractor has received the renewed Equal Pay Certificate. If Contractor is exempt, the State may require Contractor to verify its exempt status.

31. Hazardous Substances.

To the extent that the goods to be supplied to the State by the Contractor contain or may create hazardous substances, harmful physical agents, or infectious agents, as set forth in applicable State and federal laws and regulations, the Contractor must provide the State with Material Safety Data Sheets regarding those substances. A copy must be provided upon request. Goods and containers supplied to the State must be labeled in compliance with state and federal laws, rules, and regulations.

These terms apply to goods supplied under this contract:

31.1 Products Containing Triclosan Banned. The Contractor must comply with Minn. Stat. § 145.945.

31.2 Products Containing Certain Types of Polybrominated Diphenyl Ether Banned. The Contractor must comply with Minn. Stat. § 325E.385-325E.388).

31.3 Coal Tar Sealant Use and Sale Prohibited. The Contractor must comply with Minn. Stat. § 116.202.

31.4 Products Containing Mercury. The Contractor must comply with Minn. Stat. 116.92.

Exhibit B: Insurance Requirements

This Contract does not have any insurance requirements.

Exhibit C: Specifications, Duties, and Scope of Work

The Contractor must provide goods as specified on Exhibit D – Exhibit 2 to this Contract.

Exhibit D: Pricing

1. Contract Pricing.

1.1 In General. Prices listed take into consideration all inherent costs of providing the requested goods and services. The Contractor agrees to pay any and all fees, including, but not limited to: duties, custom fees, permits, brokerage fees, licenses and registrations, government taxes, overhead, profit, parking permits, proper disposal of materials, insurance payments. The State will not pay any additional charges beyond the price(s) listed, unless otherwise provided for by law or expressly allowed by the Contract. The Price List may not include any additional terms or conditions. Prices shall remain firm for the initial term of the Contract. A unit price and a total for the quantity must be stated for each item quoted. Prices must be quoted in United States currency. Any increase to Contract pricing requires a duly executed amendment to this Contract. Contractor may provide lower pricing at its discretion without requiring a duly executed amendment to the Contract.

1.2 Cost-Plus Pricing. Cost is defined as the actual cost the Contractor pays the manufacturer for the goods or services, less any applicable taxes. Only costs specifically detailed in the billing statement, quote, or invoice from the supplier will be subject to the cost-plus percentage mark-up detailed on Contract.

The cost-plus pricing must be computed in the same manner as shown in the example below:

Vendor Cost				State Contract
<u>Product</u>	<u>From Supplier</u>	<u>Cost Plus % Offered</u>	<u>Computation</u>	<u>Price</u>
XYZ Cable	\$10	2.5%	$\$10 \times 1.025 = \10.25	\$10.25

2. Transportation.

All prices must be FOB Destination, prepaid and allowed (with freight included in the price), to the ordering agency's receiving dock or warehouse, or as otherwise instructed on the PO by the Ordering Entity. Price reductions must be passed on immediately to the State whenever they become effective. In those situations in which the "deliver-to" address has no receiving dock or agents, the Contractor must be able to deliver to the person specified on the PO.

3. Taxes.

Do not add sales tax to the prices being offered. State Agencies hold a Direct Payment Authorization Letter which is used to pay applicable taxes directly to the Department of Revenue. Contractors may go to <http://www.revenue.state.mn.us> to learn about the applicable sales tax (search "Fact Sheet 142").

4. Pricing.

Single unit pricing must be offered on Exhibit D – Cost Proposal, as there are no minimum order requirements.

**Exhibit D – Attachment 1
Sample Invoice and Quote**

Attached for reference is a sample invoice and quote.

Contractor is required to use the sample quote and sample invoice for all transactions under this Contract. Contractor may not materially change either document unless the change has been approved in writing by the Commissioner of Administration, as delegated to the Office of State Procurement. Contractor may not modify the sample quote or sample invoice to provide less detail regarding purchases under the Contract. Contractor hereby waives the right to enforce any term in either sample which contradicts or modifies any term of the solicitation or any master contract that may result, including subsequent amendments to the master contract, or would result in an unencumbered expense if enforced against the state or its CPV members. The State anticipates the sample quote and sample invoice will contain, at a minimum:

- Customer name
- State Contract number field
- Item/service description
- Item quantity or service hours
- Maximum contract price (for fixed price items)
- Vendor Cost from Supplier (for cost-plus items)
- Maximum cost-plus percentage (for cost-plus items)
- Price quoted

Balance Due ■



1330 Lagoon Ave
4th Floor
Minneapolis, Minnesota 55408

Quote

Date	Quote #
8/10/2020	[REDACTED]

Quote To: [REDACTED]		Ship To: [REDACTED]					
[REDACTED]		[REDACTED]					
[REDACTED]		REP	Terms				
[REDACTED]		[REDACTED]	Net 30				
		Shipping Method					
		Standard					
Item	Description	Qty	Max Price	Vendor Cost	Max Cost-Plus%	Price	Ext Price
GLC-SAMPLE	[REDACTED]	1		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

| WWW.PROCELLIS.COM |
| EMAIL: AR@PROCELLIS.COM |
| OFFICE: 763.219.4187 |

| MN TG/(S)VO /CERT|

Subtotal	[REDACTED]
Sales Tax (0.0%)	[REDACTED]
Total	[REDACTED]

Procellis - Exhibit D - Attachment 2 - Contract Price Schedule

Category	Description	Manufacturer	Manufacturer Part #	Contract Price	Cost Plus
Fiber Trunks					
Fiber Trunk	24 Strand, 62.5u Multi Mode Fiber Trunk, 10 Foot	Corning	A696924KPNAAU010F	\$ 510.89	
Fiber Trunk	24 Strand, 62.5u Multi Mode Fiber Trunk, 20 Foot	Corning	A696924KPNAAU020F	\$ 550.19	
Fiber Trunk	24 Strand, 62.5u Multi Mode Fiber Trunk, 50 Foot	Corning	A696924KPNAAU050F	\$ 668.07	
Fiber Trunk	24 Strand, 62.5u Multi Mode Fiber Trunk, 100 Foot	Corning	A696924KPNAAU100F	\$ 864.53	
Fiber Trunk	24 Strand, 62.5u Multi Mode Fiber Trunk, 200 Foot	Corning	A696924KPNAAU200F	\$ 1,257.46	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM3, 10 Foot	Corning	G757524TPNDDU010F	\$ 551.57	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM3, 20 Foot	Corning	G757524TPNDDU020F	\$ 586.24	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM3, 50 Foot	Corning	G757524TPNDDU050F	\$ 690.24	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM3, 100 Foot	Corning	G757524TPNDDU100F	\$ 863.59	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM3, 200 Foot	Corning	G757524TPNDDU200F	\$ 1,210.27	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM4, 10 Foot	Corning	G757524QPNDU010F	\$ 566.58	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM4, 20 Foot	Corning	G757524QPNDU020F	\$ 607.27	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM4, 50 Foot	Corning	G757524QPNDU050F	\$ 729.33	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM4, 100 Foot	Corning	G757524QPNDU100F	\$ 932.74	
Fiber Trunk	24 Strand, 50u Multi Mode Fiber Trunk, Low Loss OM4, 200 Foot	Corning	G757524QPNDU200F	\$ 1,339.60	
Fiber Trunk	24 Strand, 9u Single Mode Fiber Trunk, OS2, 10 Foot	Corning	G909024GPNDDU010F	\$ 603.41	
Fiber Trunk	24 Strand, 9u Single Mode Fiber Trunk, OS2, 20 Foot	Corning	G909024GPNDDU020F	\$ 616.75	
Fiber Trunk	24 Strand, 9u Single Mode Fiber Trunk, OS2, 50 Foot	Corning	G909024GPNDDU050F	\$ 656.79	
Fiber Trunk	24 Strand, 9u Single Mode Fiber Trunk, OS2, 100 Foot	Corning	G909024GPNDDU100F	\$ 723.53	
Fiber Trunk	24 Strand, 9u Single Mode Fiber Trunk, OS2, 200 Foot	Corning	G909024GPNDDU200F	\$ 857.00	
Fiber Trunk	12 Strand, 9u Single Mode Fiber Trunk, OS2, 20 Foot	Corning	G909012GPNDDU010F	\$ 325.73	
Fiber Trunk	12 Strand, 9u Single Mode Fiber Trunk, OS2, 50 Foot	Corning	G909012GPNDDU020F	\$ 331.66	
Fiber Trunk	12 Strand, 9u Single Mode Fiber Trunk, OS2, 100 Foot	Corning	G909012GPNDDU050F	\$ 349.46	
Fiber Trunk	12 Strand, 9u Single Mode Fiber Trunk, OS2, 200 Foot	Corning	G909012GPNDDU100F	\$ 379.13	
Fiber Trunk	12 Strand, 9u Single Mode Fiber Trunk, OS2, 500 Foot	Corning	G909012GPNDDU200F	\$ 438.46	22%
Fiber Trunk	Fiber Trunk Cable, Other, Custom Order EXAMPLE	Corning	TBD		22%
Fiber Trunk	Fiber Trunk Cable, Standard Lengths	Corning	TBD		
Fiber Harness					
Fiber Harness	12 Strand, 50u Multi Mode Fiber Harness, Low Loss OM3, 1 MTP or MPO/6 LC, 7 Foot (Brocade)	Corning	H757912TPH-2W007F	\$ 302.70	
Fiber Harness	12 Strand, 50u Multi Mode Fiber Harness, Low Loss OM3, 1 MTP or MPO/6 LC, 10 Foot (Brocade)	Corning	H757912TPH-2W010F	\$ 304.22	
Fiber Harness	12 Strand, 50u Multi Mode Fiber Harness, Low Loss OM3, 1 MTP or MPO/6 LC, 20 Foot (Brocade)	Corning	H757912TPH-2W020F	\$ 309.24	
Fiber Harness	12 Strand, 50u Multi Mode Fiber Harness, Low Loss OM4, 1 MTP or MPO/6 LC, 7 Foot (Brocade)	Corning	H757912QPH-2W007F	\$ 320.67	
Fiber Harness	12 Strand, 50u Multi Mode Fiber Harness, Low Loss OM4, 1 MTP or MPO/6 LC, 10 Foot (Brocade)	Corning	H757912QPH-2W010F	\$ 324.63	
Fiber Harness	12 Strand, 50u Multi Mode Fiber Harness, Low Loss OM4, 1 MTP or MPO/6 LC, 20 Foot (Brocade)	Corning	H757912QPH-2W020F		22%
Fiber Harness	Fiber Harness, Other, Custom Order	Corning	TBD		22%
Fiber Harness	Fiber Harness, Standard Lengths	Corning	TBD		
Fiber Enclosures					
Fiber Enclosure	4U Fiber Enclosure, High Density, 19 inch Rack Mountable	Corning	EDGE-04U	\$ 603.25	
Fiber Enclosure	2U Fiber Enclosure, High Density, 19 inch Rack Mountable	Corning	EDGE-02U	\$ 455.60	
Fiber Enclosure	1U Fiber Enclosure, High Density, 19 inch Rack Mountable	Corning	EDGE-01U	\$ 302.21	
Fiber Enclosure	Fiber Enclosure, Standard Lengths	Corning	TBD		22%
Fiber Enclosure	Fiber Enclosure, Other, Custom Order	Corning	TBD		22%
Fiber Modules					
Fiber Module	Multi Mode Fiber Module, OM1, MTP or MPO	Corning	ECM-UM12-05-93T	\$ 213.82	
Fiber Module	Multi Mode Fiber Module, OM3, MTP or MPO	Corning	ECM-UM12-05-99Q	\$ 226.12	
Fiber Module	Multi Mode Fiber Module, OM4, MTP or MPO	Corning	ECM-UM12-04-89G	\$ 222.88	
Fiber Module	Single Mode Fiber Module, OS2, MTP or MPO	Corning	TBD		22%
Fiber Module	Fiber Module, Other, Custom Order	Corning	TBD		22%
Power Cords					
Power Cords	Power Cord, 3 foot, Color Gray, C13-C14, 16 Gauge Minimmurr	Stay Online	S1390	\$ 4.24	
Power Cords	Power Cord, 6 foot, Color Gray, C13-C14, 16 Gauge Minimmurr	Stay Online	S1698	\$ 6.88	
Power Cords	Power Cord, 10 foot, Color Gray, C13-C14, 16 Gauge Minimmurr	Stay Online	S1702	\$ 8.89	
Power Cords	Power Cord, 3 foot, Color Black, C13-C14, 16 Gauge Minimmurr	Stay Online	S9289	\$ 2.85	
Power Cords	Power Cord, 6 foot, Color Black, C13-C14, 16 Gauge Minimmurr	Stay Online	S2832	\$ 6.46	
Power Cords	Power Cord, 10 foot, Color Black, C13-C14, 16 Gauge Minimmurr	Stay Online	S3152	\$ 9.68	
Power Cords	Power Cord, 3 foot, Color Gray, C19-C20, 14 Gauge Minimmurr	Stay Online	MC11043	\$ 13.41	
Power Cords	Power Cord, 6 foot, Color Gray, C19-C20, 14 Gauge Minimmurr	Stay Online	MC11045	\$ 15.85	
Power Cords	Power Cord, 10 foot, Color Gray, C19-C20, 14 Gauge Minimmurr	Stay Online	MC11046	\$ 19.12	
Power Cords	Power Cord, 3 foot, Color Black, C19-C20, 14 Gauge Minimmurr	Stay Online	S4315	\$ 5.45	
Power Cords	Power Cord, 6 foot, Color Black, C19-C20, 14 Gauge Minimmurr	Stay Online	S4296	\$ 7.88	
Power Cords	Power Cord, 10 foot, Color Black, C19-C20, 14 Gauge Minimmurr	Stay Online	4782	\$ 21.71	
Power Cords	Power Cord, 10 foot, Color Gray, C19-C14, 16 Gauge Minimmurr	Stay Online	1847	\$ 17.65	

Power Cords	Power Cord, 10 foot, Color Black, C19-C14, 16 Gauge Minimum	Stay Online	4786	\$	13.59
Power Cords	Power Cord, 4 foot, Color Gray, C13 Right Angle -C14, 16 Gauge Minimum	Stay Online	MC11059	\$	15.13
Power Cords	Power Cord, 4 foot, Color Black, C13 Right Angle -C14, 16 Gauge Minimum	Stay Online	MC11047	\$	11.60
Power Cords	Power Cord, 6 foot, Color Gray, C13 Right Angle -C14, 16 Gauge Minimum	Stay Online	MC11061	\$	16.75
Power Cords	Power Cord, 6 foot, Color Black, C13 Right Angle -C14, 16 Gauge Minimum	Stay Online	MC11049	\$	12.68
Power Cords	Power Cord, 4 foot, Color Gray, C13 Left Angle -C14, 16 Gauge Minimum	Stay Online	MC11063	\$	15.13
Power Cords	Power Cord, 4 foot, Color Black, C13 Left Angle -C14, 16 Gauge Minimum	Stay Online	MC11051	\$	11.60
Power Cords	Power Cord, 6 foot, Color Gray, C13 Left Angle -C14, 16 Gauge Minimum	Stay Online	MC11065	\$	16.75
Power Cords	Power Cord, 6 foot, Color Black, C13 Left Angle -C14, 16 Gauge Minimum	Stay Online	MC11053	\$	12.68
Power Cords	Power Cord, 8 foot, Color Gray, C19 / L6-20, 14 Gauge Minimum	Stay Online	MC11055	\$	18.58
Power Cords	Power Cord, 6 foot, Color Black, C19 / L6-20, 14 Gauge Minimum	Stay Online	MC11057	\$	20.20
Power Cords	Power Cord, 8 foot, Color Black, C19 / L6-20, 14 Gauge Minimum	Stay Online	32574	\$	18.32
Power Cords	Power Cord, Other, Custom Order	Stay Online	3680A	\$	15.18
Power Cords	Power Cord, Standard Lengths	Stay Online	TBD		23%
Copper Patch Cords					
Copper Patch Cords	3' CAT6 Copper Patch Cord, Color Yellow, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-115-003GMNS	\$	2.17
Copper Patch Cords	7' CAT6 Copper Patch Cord, Color Yellow, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-115-007GMNS	\$	2.65
Copper Patch Cords	15' CAT6 Copper Patch Cord, Color Yellow, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-115-015GMNS	\$	3.93
Copper Patch Cords	30' CAT6 Copper Patch Cord, Color Yellow, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-115-030GMNS	\$	6.30
Copper Patch Cords	50' CAT6 Copper Patch Cord, Color Yellow, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-115-050GMNS	\$	8.21
Copper Patch Cords	100' CAT6 Copper Patch Cord, Color Yellow, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-115-100GMNS	\$	15.68
Copper Patch Cords	3' CAT6 Copper Patch Cord, Color Green, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-120-003GMNS	\$	2.17
Copper Patch Cords	7' CAT6 Copper Patch Cord, Color Green, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-120-007GMNS	\$	2.65
Copper Patch Cords	15' CAT6 Copper Patch Cord, Color Green, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-120-015GMNS	\$	3.93
Copper Patch Cords	30' CAT6 Copper Patch Cord, Color Green, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-120-030GMNS	\$	6.30
Copper Patch Cords	50' CAT6 Copper Patch Cord, Color Green, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-120-050GMNS	\$	8.21
Copper Patch Cords	100' CAT6 Copper Patch Cord, Color Green, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-120-100GMNS	\$	15.68
Copper Patch Cords	3' CAT6 Copper Patch Cord, Color Gray, Length Labeled Both Ends, Non Booted	Quiktron	OR-560-100-003GMNS	\$	2.17
Copper Patch Cords	7' CAT6 Copper Patch Cord, Color Gray, Length Labeled Both Ends, Non Booted	Quiktron	OR-560-100-007GMNS	\$	2.65
Copper Patch Cords	15' CAT6 Copper Patch Cord, Color Gray, Length Labeled Both Ends, Non Booted	Quiktron	OR-560-100-015GMNS	\$	3.93
Copper Patch Cords	30' CAT6 Copper Patch Cord, Color Gray, Length Labeled Both Ends, Non Booted	Quiktron	OR-540-100-030GMNS	\$	6.30
Copper Patch Cords	50' CAT6 Copper Patch Cord, Color Gray, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-100-050GMNS	\$	8.21
Copper Patch Cords	100' CAT6 Copper Patch Cord, Color Gray, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-100-100GMNS	\$	15.68
Copper Patch Cords	3' CAT6 Copper Patch Cord, Color Blue, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-110-003GMNS	\$	2.17
Copper Patch Cords	7' CAT6 Copper Patch Cord, Color Blue, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-110-007GMNS	\$	2.65
Copper Patch Cords	15' CAT6 Copper Patch Cord, Color Blue, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-110-015GMNS	\$	3.93
Copper Patch Cords	30' CAT6 Copper Patch Cord, Color Blue, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-110-030GMNS	\$	6.30
Copper Patch Cords	50' CAT6 Copper Patch Cord, Color Blue, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-110-050GMNS	\$	8.21
Copper Patch Cords	100' CAT6 Copper Patch Cord, Color Blue, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-110-100GMNS	\$	15.68
Copper Patch Cords	3' CAT6, Gig Ethernet Cross-Over Copper Patch Cord, Color Red, Length Labeled Both Ends, Non Booted	Quiktron	OR-542-130-003GMNS	\$	3.68
Copper Patch Cords	7' CAT6, Gig Ethernet Cross-Over Copper Patch Cord, Color Red, Length Labeled Both Ends, Non Booted	Quiktron	OR-542-130-007GMNS	\$	4.06
Copper Patch Cords	15' CAT6, Gig Ethernet Cross-Over Copper Patch Cord, Color Red, Length Labeled Both Ends, Non Booted	Quiktron	OR-542-130-015GMNS	\$	4.82
Copper Patch Cords	30' CAT6, Gig Ethernet Cross-Over Copper Patch Cord, Color Red, Length Labeled Both Ends, Non Booted	Quiktron	OR-542-130-030GMNS	\$	6.23
Copper Patch Cords	50' CAT6, Gig Ethernet Cross-Over Copper Patch Cord, Color Red, Length Labeled Both Ends, Non Booted	Quiktron	OR-542-130-050GMNS	\$	8.13
Copper Patch Cords	100' CAT6, Gig Ethernet Cross-Over Copper Patch Cord, Color Red, Length Labeled Both Ends, Non Booted	Quiktron	OR-542-130-100GMNS	\$	12.87
Copper Patch Cords	3' CAT6 Copper Patch Cord, Color Other, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-XXX-003GMNS	\$	2.17
Copper Patch Cords	7' CAT6 Copper Patch Cord, Color Other, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-XXX-007GMNS	\$	2.65
Copper Patch Cords	15' CAT6 Copper Patch Cord, Color Other, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-XXX-015GMNS	\$	3.93
Copper Patch Cords	30' CAT6 Copper Patch Cord, Color Other, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-XXX-030GMNS	\$	6.30
Copper Patch Cords	50' CAT6 Copper Patch Cord, Color Other, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-XXX-050GMNS	\$	8.21
Copper Patch Cords	100' CAT6 Copper Patch Cord, Color Other, Length Labeled Both Ends, Non Booted	Quiktron	OR-566-XXX-100GMNS	\$	15.68
Copper Patch Cords	Copper Patch Cords, Other, Custom Order, Various Lengths, Plenum/Non-Plenum, Indoor/Outdoor,	Quiktron	TBD		TBD
Copper Patch Cords	Copper Patch Cords Other Custom Order	Quiktron	TBD		24%
Copper Patch Cords	Copper Patch Cords Standard Lengths	Quiktron	TBD		24%
Fiber Patch Cords					
Fiber Patch Cords	3' LC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-LL2-003FTLL	\$	5.31
Fiber Patch Cords	7' LC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-LL2-007FTLL	\$	5.95
Fiber Patch Cords	16' LC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-LL2-016FTLL	\$	7.42
Fiber Patch Cords	30' LC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-LL2-030FTLL	\$	9.92
Fiber Patch Cords	50' LC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-LL2-050FTLL	\$	13.94
Fiber Patch Cords	3' SC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-L42-003FTLL	\$	5.31
Fiber Patch Cords	7' SC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-L42-007FTLL	\$	5.95
Fiber Patch Cords	16' SC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-L42-016FTLL	\$	7.42

Fiber Patch Cords	30' SC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-447-030FTLL	\$	9.92
Fiber Patch Cords	50' SC/LC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-442-050FTLL	\$	13.93
Fiber Patch Cords	3' SC/SC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-442-003FTLL	\$	5.31
Fiber Patch Cords	7' SC/SC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-442-007FTLL	\$	5.95
Fiber Patch Cords	16' SC/SC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-442-016FTLL	\$	7.42
Fiber Patch Cords	30' SC/SC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-442-030FTLL	\$	9.92
Fiber Patch Cords	50' SC/SC OM3 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-852-442-050FTLL	\$	13.93
Fiber Patch Cords	3' LC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-117-003FTLL	\$	5.31
Fiber Patch Cords	7' LC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-117-007FTLL	\$	5.95
Fiber Patch Cords	16' LC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-117-016FTLL	\$	7.42
Fiber Patch Cords	30' LC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-117-030FTLL	\$	8.94
Fiber Patch Cords	50' LC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-117-050FTLL	\$	11.31
Fiber Patch Cords	3' SC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-147-003FTLL	\$	5.31
Fiber Patch Cords	7' SC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-147-007FTLL	\$	5.95
Fiber Patch Cords	16' SC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-147-016FTLL	\$	7.42
Fiber Patch Cords	30' SC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-147-030FTLL	\$	8.94
Fiber Patch Cords	50' SC/LC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-147-050FTLL	\$	11.31
Fiber Patch Cords	3' SC/SC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-447-003FTLL	\$	5.31
Fiber Patch Cords	7' SC/SC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-447-007FTLL	\$	5.95
Fiber Patch Cords	16' SC/SC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-447-016FTLL	\$	7.39
Fiber Patch Cords	30' SC/SC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-447-030FTLL	\$	8.94
Fiber Patch Cords	50' SC/SC OS2 Fiber Patch Cord, Length Labeled Both Ends	Quiktron	OR-810-447-050FTLL	\$	11.32
Fiber Patch Cords	Fiber Patch Cords, Other, Custom Order, Various lengths, Connector types (FC, ST, SC/UPC, SC/APC, LC,). Plenum/Non-Plenum, Indoor/Outdoor	Quiktron	TBD		24%
Misc	Fiber Patch Cords, Standard Lengths	Quiktron	TBD		24%
Fiber Cleaner	Fiber Cable CLEANER-PORT-LC CONNECTOR cleaner	Corning	CLEANER-PORT-LC	\$	67.86
Fiber Cleaner	Fiber Cable CLEANER-PORT-SC CONNECTOR cleaner	Corning	CLEANER-PORT-2.5	\$	67.86
Fiber Cleaner	Fiber Cable MTP CONNECTOR cleaning tool	Corning	2104466-01	\$	99.70
Fiber Cleaner	Fiber Cleaner-Universal Cassette, Reel Type Connector Cleaner	Corning	CLEANER-UNIV-CASS	\$	73.62
Fastner	Velcro TAP-TAPE, 10 pack, 35 foot rolls	Panduit	TTR-35RX0	\$	147.48
Cabinet Parts	PACKAGE OF 50 M6 CAGE NUTS W/ screws - 50PK	Great Lakes Case & Cabinet	HDW-105-50	\$	42.44
Blanking Panel	Chatsworth Snap-in filler panel, 1U for rails with cage nuts - 50PK	Chatsworth	34537-002	\$	245.28
Blanking Panel	Chatsworth Snap-in filler panel, 2U for rails with cage nuts - 50PK	Chatsworth	34538-002	\$	350.39
Blanking Panel	Panduit Tool-Less blanking panel 1U for rails with tapped rails	Panduit	DPPF1	\$	12.72
Blanking Panel	Panduit Tool-Less blanking panel 2U for rails with tapped rails	Panduit	DPPF2	\$	15.41
Cable Management	Chatsworth 2U deep cable manager, Horizontal	Chatsworth	35441-702	\$	49.94
Cable Management	Chatsworth 1U deep cable manager, Horizontal	Chatsworth	35441-701	\$	47.35
Cable Management	Chatsworth 2U cable manager, Horizontal	Chatsworth	30130-719	\$	43.38
Cable Management	Chatsworth 1U cable manager, Horizontal	Chatsworth	30139-719	\$	42.41
Blanking Panel	Snap-in filler panel, 1U for rails with cage nuts (Other) - 10PK	Rittal	9960676	\$	50.61
Blanking Panel	Snap-in filler panel, 3U for rails with cage nuts (Other) - 5PK	Rittal	9970016	\$	140.09
Blanking Panel	Tool-Less blanking panel 1U for rails with tapped rails (Other)	Upsite	10031		25%
Blanking Panel	Tool-Less blanking panel 2U for rails with tapped rails (Other)	Upsite	10033		25%
Cable Management	2U deep cable manager, Horizontal (Other)	Panduit	NM2		25%
Cable Management	1U deep cable manager, Horizontal (Other)	Panduit	NM1		25%
Cable Management	2U cable manager, Horizontal (Other)	Panduit	WMPLSE		25%
Cable Management	1U cable manager, Horizontal (Other)	Panduit	WMPL1E		25%
Cable Management	Ladder Rack	Chatsworth	10250-712	\$	76.09
Cable Management	Ladder Rack Junction splice kit	Chatsworth	16302-001	\$	9.48
Cable Management	Ladder Rack Butt-Splice kit	Chatsworth	16301-001	\$	12.23
Cable Management	Ladder Rack Corner Bracket kit	Chatsworth	11959-715	\$	70.58
Cable Management	Ladder Rack - Rack-To-Runway mounting plate	Chatsworth	10595-712	\$	27.46
Telco Rack	Telco Two Post Rack, 19 inch, RU Labeled	Chatsworth	55053-703	\$	130.50
Telco Rack	Telco Two Post Rack, 23 inch, RU Labeled	Chatsworth	48383-703	\$	402.99
Telco Rack	Telco Two Post Rack, 19 inch, Deep Trough, RU Labeled	Chatsworth	66353-703	\$	271.00
Telco Rack	Telco Two Post Rack, 23 inch, Deep Trough, RU Labeled	Chatsworth	66383-703	\$	331.76
Telco Rack	Telco Two post rack 45RU Vertical Cable Management	Chatsworth	30162-703	\$	389.95
Grounding	Horizontal Rack Busbar, Grounding 19"	Panduit	RGR819U	\$	38.83
Grounding	Horizontal Rack Busbar, Grounding 23"	Cooper B-Line	SB57904	\$	67.18
Rack Accessories	Mounting Brackets	Chatsworth	TBD		27%
Rack Accessories	Rack Hardware and accessories	Chatsworth	TBD		27%
Rack Accessories	Fiber Accessories and Splice Trays	Chatsworth	TBD		27%
Rack Accessories	Rack Shelves	Chatsworth	40074-700	\$	77.09
	Parts and accessories, Other, Custom order	Chatsworth	TBD		27%
Cabinets/Racks/Parts					
Panduit Racks	45RU X 600 MM Wide X 1200 MM Deep, Panduit Cabinet	Panduit	S65298F	\$	1,487.94
Panduit Racks	48RU X 600 MM Wide X 1200 MM Deep, Panduit Cabinet	Panduit	S6829B	\$	1,440.87

Panduit Racks	45RU X 600 MM Wide X 1200 MM Deep, Panduit Cabinet with Side Panels	Panduit	S6522BF	\$	1,686.94
Panduit Racks	48RU X 600 MM Wide X 1200 MM Deep, Panduit Cabinet with Side Panels	Panduit	S6822B	\$	1,639.76
Panduit Racks	Net-Contained Cold aisle containment sliding door set	Panduit	CUD15DB1	\$	3,081.56
Panduit Racks	PDU BRACKETS for N series cabinets	Panduit	NVPDUBE	\$	65.97
Panduit Racks	45RU Vertical Cable Management	Panduit	SN15F	\$	205.26
Panduit Racks	48RU Vertical Cable Management	Panduit	SN18F	\$	205.26
Panduit Racks	Panduit code conductor 2 hole barrel lug, Grounding Lug	Panduit	YAZ6C27CL14	\$	4.45
Jacks	Panduit CAT6, MINICOM, TXS PLUS JACK MODULE, ORANGE	Panduit	CI6887GOR	\$	6.39
Jacks	Panduit CAT5E, MINICOM, JACK MODULE, BLACK	Panduit	CJ5E88TGBL	\$	4.08
Jacks	Panduit 24 PORT ANGLED, Unloaded, Patch Panel	Panduit	CPPLA24WBLY	\$	42.99
Jacks	Panduit 2 Port Face Plate,	Panduit	CFPL2WHY	\$	1.58
Jacks	Panduit MINICOM, Blank Insert	Panduit	CFPL4WHY	\$	1.64
Cable Tray/Parts	B-LINE SYS FT2X24X10 ELECTRO GALV flex tray	Cabofil	CMBWH-X	\$	0.17
Cable Tray/Parts	B-LINE SYS WASHER SPL KIT SPLICE KIT WIRE	Cabofil	CF54/600EZ	\$	101.62
Cable Tray/Parts	B-LINE SYS FTB24CT FLEXTRAY 24IN CENTER TRAPEZE Hanger	Cabofil	SWKEZ	\$	71.54
Cable Tray/Parts	B-LINE SYS 90 DEGREE KIT 90 DEGREE KIT 2 BARS 8 WASHER SLICE KIT	Cabofil	FASP700PG	\$	19.97
Cable Tray/Parts	B-LINE DROP OUT, 8 inch DROPOUT	Cabofil	EZT90EZ	\$	18.55
Cable Tray/Parts	B-LINE BW4 WING CLIP ROD	Cabofil	CABLEXIT100PG	\$	5.89
Cable Tray/Parts	B-LINE SYS END BUMPERS FR	Cabofil	FS41DC	\$	45.34
Baffle	Air Flow Baffle for Cisco 2k Switch	Cabofil	B719EB	\$	0.28
Cabinets/Racks/Parts	Parts and accessories, Other, Custom order	Panduit	CDE2	\$	339.48
KVM			TBD		29%
KVM	Avocent MergePoint Unity, 16 Port KVM over IP Switch, 16 port, 2 Digital KVM Paths, Dual AC Power Supply, Compatible with Virtual Media	Avocent	MPU2016DAC-001	\$	3,800.13
KVM	Avocent MergePoint Unity, 32 Port KVM over IP Switch, 32 port, 2 Digital KVM Paths, Dual AC Power Supply, Compatible with Virtual Media	Avocent	MPU2032DAC-001	\$	4,318.42
KVM	Avocent MergePoint Unity, Accessories, USB2 Server Interface module supporting Virtual Media, Smartcard (CAC), and 1600x1200 video	Avocent	MPUIQ-VNMC**	\$	111.19
KVM	Avocent DSR/AV Accessories, Server interface module (14" cable) for VGA video, PS/2 keyboard and mouse, plus USB 2.0 cable Compatible with Virtual Media	Avocent	MPUIQ-VNCHS	\$	111.19
KVM	Cyclades ACS Advanced Console Server 6016 console server - 16 ports - 10Mb LAN, 100Mb LAN, Gigabit LAN, RS-232 - 1 x Mdm-1U	Avocent	ACS8016DAC-400	\$	4,909.52
KVM	Avocent Cyclades Accessories, RJ45 to DB9F cross converter	Avocent	ADB0036	\$	15.48
KVM	Avocent MergePoint Unity Accessories, MergePoint Unity Serial IQ	Avocent	MPUIQ-SRL	\$	208.33
KVM	Avocent Power Supply, Power Supply for DSRIQ-SRL and AMIQ-SRL modules, Includes (1) Input power cord (NEMA 5-15P), 4 output cables to support up to 4 modules	Avocent	UPD-IEC	\$	83.33
KVM	Avocent RJ-45F to RJ-45M Sun/Cisco crossover adapter	Avocent	ADB0039	\$	15.48
KVM	Avocent Mergepoint Unity KVM over IP and Serial Console Switch 2016 DAC - KVM switch - USB - CATS - 16xKVM port(s) 1 local user - 2 IP user - desktop	Avocent	MPU2016DAC-001	\$	6,469.41
KVM	Avocent USB2 Dongle supporting VMSmartcard 1600x1200 Video 20in clt	Avocent	MPUIQ-VNMC**	\$	111.19
KVM	Avocent RJ45 to DB9F Cross Converter compatible with all Cyclades serial ports	Avocent	ADB0036	\$	15.48
KVM	KVM other, Custom order	Avocent	TBD		23%
PDU					
PDU	Zero U Monitored Rack Mount PDU, 21 IEC-C13 + 6 IEC-C19, 30a L6-30 Input, 208v single phase input output amp rated branch monitoring	Vertiv	MPH-NBV27NOXF30	\$	445.78
PDU	Zero U Monitored Rack Mount PDU, 21 IEC-C13 + 6 IEC-C19, 60a 460C9 Input, 250v three phase input output amp rated branch monitoring	Vertiv	MPH-NBV27NOXX30	\$	1,269.88
PDU	PDU Other, Custom order vertical mount	Vertiv	TBD		24%
PDU	PDU Other, Custom order horizontal mount	Vertiv	TBD		24%
Automatic Transfer Switch					
ATS	Single-Phase Auto Transfer Switch / Metered PDU, 15A 120V, 1U Horizontal Rackmount, 8 NEMA 5-15R outlets, 2 NEMA 5-15P inputs	TrippLite	PDU MH15AT	\$	289.67
ATS	Single-Phase Auto Transfer Switch / Metered PDU 20A 120V, 1U Horizontal Rackmount, 16 5-15/20R outlets, 2 L5-20P / 5-20P inputs	TrippLite	PDU MH20AT	\$	359.53
ATS	Single-Phase Auto Transfer Switch / Metered PDU, 16/20A 200-240V, 1U Horizontal Rackmount, 8 C13 and 2 C19 outlets, 2 C20 inputs	TrippLite	PDU MH20HVAT	\$	328.71
ATS	Single-Phase Auto Transfer Switch / Metered PDU, 30A 120V, 2U Horizontal mount, 24 5-15/20R & 1 L5-30R outlets, 2 L5-30P inputs	TrippLite	PDU MH30AT	\$	536.22
Bulk	ATS Other, Custom order	TrippLite	TBD		24%
Cable - Bulk	CAT6 BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Black	General Cable	7131807	\$	197.65
Cable - Bulk	CAT6 BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Blue	General Cable	7131800	\$	197.65
Cable - Bulk	CAT6 BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Greer	General Cable	7131806	\$	197.65
Cable - Bulk	CAT6 BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Gray	General Cable	7131803	\$	197.65
Cable - Bulk	CAT6 BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT White	General Cable	7131801	\$	197.65
Cable - Bulk	CAT6 BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Rec	General Cable	7131864	\$	197.65
Cable - Bulk	CAT5E BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Black	General Cable	5131683E	\$	135.29

Cable - Bulk	CAT5E BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Blue	General Cable	5131278E	\$	135.29
Cable - Bulk	CAT5E BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Greer	General Cable	5131547E	\$	135.29
Cable - Bulk	CAT5E BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Gray	General Cable	5131418E	\$	135.29
Cable - Bulk	CAT5E BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT White	General Cable	5131361E	\$	135.29
Jacks - Bulk	CAT5E BULK 23AWG ETHERNET LAN NETWORK CABLE, Plenum Rated - 1000 FT Rec	General Cable	5131477E	\$	135.29
Jacks - Bulk	CAT5E Punch Down Keystone Jack,	Panduit	NKPS5E8MIW-Q	\$	2.77
Jacks - Bulk	1 Hole - Keystone Jack Wall Plate,	Panduit	NK688MIW-Q	\$	3.75
Jacks - Bulk	2 Hole - Keystone Jack Wall Plate,	Panduit	NK1FNIW	\$	1.02
Jacks - Bulk	3 Hole - Keystone Jack Wall Plate,	Panduit	NK2FNIW	\$	1.02
Jacks - Bulk	4 Hole - Keystone Jack Wall Plate,	Panduit	NK3FNIW	\$	1.02
Jacks - Bulk	6 Hole - Keystone Jack Wall Plate,	Panduit	NK4FNIW	\$	1.02
Jacks - Bulk	Surface Mount Box Cat 5E	Panduit	NK6FIWY	\$	1.13
Jacks - Bulk	Surface Mount Box Cat 6	Panduit	NK2BXIW-A	\$	1.28
Panels - Bulk	Unloaded, Patch Panel - 24 Port	Panduit	NK2BXIW-A	\$	1.28
Panels - Bulk	Unloaded, Patch Panel - 48 Port	Panduit	NKFP24Y	\$	16.58
Panels - Bulk	Loaded, Patch Panel - 24 Port cat 5 or 6	Panduit	NKFP48Y	\$	30.60
Panels - Bulk	Loaded, Patch Panel - 48 Port cat 5 or 6	Panduit	NK6PG24Y	\$	139.57
Panels - Bulk	Loaded, Patch Panel - 48 Port cat 5 or 6	Panduit	NK6PG48Y	\$	273.57
SFP's	Description	Manufacturer			Contract Price
GLC-LH-SMD	MODULE, TRANSCEIVER SFP, MINI-GBIC, LC/PC SINGLE MODE 1310NM 6.2 MILES	Prolabs	GLC-LH-SMD-C	\$	32.65
SFP-10G-LR	MODULE, TRANSCEIVER, SFP+, 10GBASE, SINGLE MODE, 1310NM	Prolabs	SFP-10G-LR-C	\$	124.53
GLC-SX-MMD	MODULE, TRANSCEIVER, SFP, GIGE LC/PC MULTI MODE 850NM .6MILES	Prolabs	GLC-SX-MMD-C	\$	21.77
SFP-10G-SR	MODULE, TRANSCEIVER, SFP+, MM, 10GBASE, 850NM, 300M	Prolabs	SFP-10G-SR-C	\$	57.87
GLC-TE	MODULE, TRANSCEIVER, SFP, 1000BASE-TM, COPPER RJ-45 100M	Prolabs	GLC-TE-C	\$	28.26
SFP-10G-T	MODULE, TRANSCEIVER, SFP+, SM, 10G, 30M, COPPER [DATA CENTER]	Prolabs	SFP-10G-T-C	\$	183.14
SFP-10G-ER	MODULE, TRANSCEIVER, SFP+, SINGLE MODE FIBER, LC/PC 10G 1550NM	Prolabs	SFP-10G-ER-C	\$	444.77
SFP-10G-ZR	MODULE, TRANSCEIVER, SFP, SM, 10G, 80KM, 1550NM	Prolabs	SFP-10G-ZR-C	\$	691.86
GLC-BX-U	MODULE, TRANSCEIVER SFP, SINGLE LC, 1310NM, 10KM	Prolabs	GLC-BX-U-C	\$	44.48
GLC-BX-D	MODULE, TRANSCEIVER, SFP BIDJ, SINGLE LC, 1490NM, 10KM	Prolabs	GLC-BX-D-C	\$	44.48
SFP-10G-ZR-1530	MODULE, TRANSCEIVER, SFP, LC DOM, 1550NM, 50KM,	Prolabs	SFP-10G-ZR-1530-C	\$	691.86
SFP-10G-ZR-1550	MODULE, TRANSCEIVER, SFP+, SM, 10G, 80KM, T-1550.12, R 1260-1620NM	Prolabs	SFP-10G-ZR-1550-C	\$	691.86
SFP-10G-ZR-50.12	MODULE, TRANSCEIVER, SFP, SINGLE MODE FIBER 10GB, T1270NM, R1330NM	Prolabs	SFP-10G-ZR-50.12-C	\$	691.86
SFP-10G-ER-BXU	MODULE, TRANSCEIVER, SFP, SINGLE MODE FIBER, 10GB, T1330NM, R1270NM	Prolabs	SFP-10G-ER-BXU-C	\$	197.67
SFP-10G-ER-BXD	MODULE, TRANSCEIVER, SFP, SMF 10KM, T1270-NM, R1330-NM	Prolabs	SFP-10G-ER-BXD-C	\$	197.67
SFP-10G-LR-BXD	MODULE, TRANSCEIVER, SFP, SMF, 10KM T 1330-NM, R 1270-NM	Prolabs	SFP-10G-LR-BXU-C	\$	154.19
SFP-10G-BX-D-80KM	MODULE, TRANSCEIVER, SFP, SINGLE MODE FIBER, 10G T1550NM R1490NM	Prolabs	SFP-10G-LR-BXD-C	\$	154.19
SFP-10G-BX-U-80KM	MODULE, TRANSCEIVER, SFP, SINGLE MODE FIBER, 10G T1550NM R1490NM	Prolabs	SFP-10G-BX-D-80KM-C	\$	1,186.05
QSFP-100G-LR4	MODULE, TRANSCEIVER, SFP, SINGLE MODE FIBER, 10G T-1490NM R 1550NM	Prolabs	SFP-10G-BX-U-80KM-C	\$	1,186.05
Test equipment	MODULE, SFP, 100GBASE, LR4, 1310NM, 10KM OVER SMF	Prolabs	QSFP-100G-LR4-C	\$	2,072.09
	Fluke	Fluke			
	Exfo	Exfo	TBD		17%
	Netscout	Netscout	TBD		21%
Wireless AP Mounts	Oberon	Oberon	TBD		19%
					25%